Peoplemetric is a technique of	
Mark only one oval.	
Radio Metric	
OOH Metric	
Print Metric	
Television Metric	
Top of the mind recall, this degree is used for	•
Mark only one oval.	
Share of Voice	
Share of recall	
Share of mind	
Share of degree	

In India Radi	o broadcasting was started in 1927 with two privately owned
transmitters	at Bombay and
Mark only or	ne oval.
Chenna	n .
Delhi	
Calcutt	a
Bangal	ore
In	the Indian Broadcasting service was renamed as All India
Radio (AIR).	
Mark only on	ne oval.
1927	
1936	
1928	
1935	
	method of establishing an overall promotional budget relies or
previous but	dget in the allocation of funds.
Mark only on	e oval.
Increme	ental method
Percent	age of sales method
All-you-	can-afford method
Compet	titive parity method

Leader brand can spe	nd when compared to a new brand.
Mark only one oval.	
Same	
Relatively high	
Moderate	
Relatively less	
is define	d as the number of times reader is exposed to a
message.	
Mark only one oval.	
Schedule	
Frequency	
Time	
Weight	
A is res	ponsible for the placement and negotiations of price
	on radio, television, print and digital.
Mark only one oval.	
Media buyer	
Company owner	
Media relations	
Manager	

The	problem concerns with allocating advertising
expenditure a	and frequency within a short period to obtain the maximum
response or i	mpact.
Mark only one	oval.
Macro se	cheduling
Lower so	heduling
Aggrega	te scheduling
Micro sc	heduling
A media budo	get is the amount a company set aside for its
Mark only one	oval.
Producti	on
Promotio	onal
Planning	
Competi	tive
	measures how the audience actually consumes the
media comm	unication.
Mark only one	oval
Media po	ppularity
Media m	easurement
Media re	ach
Media ra	nge

Circulation, sole or solus re	eader, total or claimed readers, Average Issue
Readership, are related with	th
Mark only one oval.	
OOH Metric	
Radio Metric	
Print Metric	
Digital Metric	
PPA stands for	deals.
Mark only one oval.	
Pay Per Action	
Pay Per Appeal	
Pay Per Appearance	
Pay Per Affiliate	
ls a unit of au	dience measurement, commonly used in the
audio visual media, based	on reach or coverage of an ad.
Mark only one oval.	
TRP	
GRP GRP	
Sov	

MOS

io station.

Cost per thousand (CPM) is one yard-stick to compare the	of
different media.	
Mark only one oval.	
Costs	
Profit	
Popularity	
Frequency	
A is usually a single, unfolded, printed sheet that is used to dra	w
attention to an event, service, product or idea.	
Mark only one oval.	
Journal	
Newsletters	
Brochure	
Flyer	
is a method where advertising runs for some period and the	en
there is a gap and again and it runs for some period.	25.00
Mark only one oval.	
Pulsing	
Frequency	
Flighting	
Continuity	

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Any paid form of non-personal presentation and promotion of Ideas, goods	. 3
or services by an identified sponsor is called	
Mark only one oval.	
Advertising	
Publicity	
Sales promotion	
Oirect marketing	
is the tool that tell us which channel and the programme is	2
viewed most or it indicates the popularity of a TV channel or a programme.	
Mark only one oval.	
GRP	
TRP	
SOV	
SOM	
involves selecting appropriate media for carrying the	-
advertiser's message to target markets deciding what to buy, how much to	-
spend and when to run the advertisement	
Mark only one oval.	
Media Scheduling	
Media hudgeting	
Media process	
Media planning	

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is a form of interactive media.	3
Mark only one oval.	
Virtual Reality	
In flight ads	
In store Promotion	
Indirect advertisements	
Internet gives onereach.	100
Mark only one oval.	
Local	
Global	
National	
Domestic	
comprises of the educated and rich from the upper class of	2
the society.	
Mark only one oval.	
Elite audience	
Mass audience	
Interactive audience	
Specialized audience	

The audiences of mass communication are	
Mark only one oval.	
Homogeneous	
Heterogeneous	
Synonyms	
Similar	

buys is sold	d in 10 second units just like in television.
Mark only one oval.	
Outdoor	
Radio	
Print	
оон	
is expresse	ed as a percentage.
Mark only one oval.	
AOTS	
Frequency	
TRP	
Reach	
Stickiness index is a met	tric indicating the degree to which the program is
viewed+	
Mark only one oval.	
Once	
Repeatedly	
Twice	
Never	

distribution shows the number of people who saw the ad
exactly once or twice or thrice etc.
Mark only one oval.
Combined
Cumulative
Discrete
O Data
Circulation is compared against
Mark only one oval.
Readership
Viewers
Audience
Listeners
Effective rate is the total cost for the program or channel divided by
Mark only one oval.
Total numberd
Total unit
Total secondage
Total hours

The audiences of mass communication are	in a vast
geographical area.	
Mark only one oval.	
Scattered	
Concentrated	
Together	
Intense	
decisions are the decisions about th	e timing, continuity and
size of the ads.	
Mark only one oval.	
Media budget	
Media scheduling	
Media strategy	
Media routine	
	linese who is evenosed at
indicates a percentage of target aud	vehicle.
least once in a given period to a particular media	A CLUCIO
Mark only one oval.	
Reach	
Frequency	
Exhibit	
Exposure	

The chief responsibility of a	is to maintain a cordial
relationship with all its stakeholders.	
Mark only one oval.	
Public Relations department	
Production department	
Creative department	
Research department	
display the high involveme	ent with the radio station
Mark only one oval.	
Indian listeners	
Passive listeners	
Active listeners	
scattered listeners	
is a less regular schedule	for advertising.
Mark only one oval.	
Continuity	
Flighting	
Pulsing	
Scheduling	

A graphical representation of media schedule information is calle
Mark only one oval.
Media plan
Media flowchart
Media objective
Time table
Circulation and Coverage in media buying is the
Mark only one oval.
Same
Different
Anonymous
Relatively different
Flighting is also called
Mark only one oval.
Pulsing
Bursting
Scheduling
Budgeting

	method is an approach that aims to keep things as they are.
Mark onl	y one oval.
◯ Ma	rginal Analysis
◯ tof	ation adjusted
so	V SOM
Sta	tus Quo
	election and scheduling decisions associated with delivering
advertisi	ing constitutes a
Mark onl	y one oval.
◯ Me	dia plan
◯ Me	dia Kit
◯ Me	dia weight
Pro	blem solving equation
In	the ad is carried 2+ times.
Mark onl	y one oval.
◯ Tes	osers
O Day	y or day part
Ros	ad blocks
◯ Mu	Itiple spotting

Advertising dir	ectly at the retail location	is called
Mark only one o	oval.	
Point of as	ele advertising	
Point of po	irchase advertising	
Point of st	applier advertising	
Point of bu	asiness advertising	
Media concent	ration approach is when	firms concentrate their campaigns
only on a	media types.	
Mark only one o	oval.	
Aggregate		
Few.		
Large		
Combinati	ons	
Target market	must be identified	making the media strategy.
Mark only one o	oval.	
Before		
After		
In between	en	
Later on		

Timing of the advertisement is particularly important when the prod	uct is
Mark only one oval.	
Expensive	
Inexpensive	
Competitive	
Seasonal	
is when a fully functioning game is developed for	the sole
purpose of promoting a company or brand.	
Mark only one oval.	
Dynamic In-game advertising	
AdverGaming	
Static in-game advertising	
Game advertising	
List out the disadvantages of Out Of Home (OOH) media.	
Check all that apply	
Limited message capability	
ROI cannot be easily measured	
Creates awareness	
Less recall value	
Relatively cheaper	